

Soy Transportation Coalition

Railroad Movement of Soybeans and Soy Products



ALABAMA

	<u>Soybeans</u>	<u>Soybean Meal</u>	<u>Soybean Oil</u>
Tons Produced	116,550	n/a	n/a
Tons Originated by Railroads	17,616	260,920	401,760
% of Tons Moved by Railroads	15.11%	n/a	n/a
Total Rail Carloads	180	2,720	4,452
Average Railroad Mileage Haul	164	329	375
<u>Railroads – Tons Originated by:</u>			
BNSF	0	0	0
Canadian National	0	0	0
Canadian Pacific	0	0	0
CSX	0	73,160	161,676
Kansas City Southern	0	0	0
Norfolk Southern	17,616	187,760	207,000
Union Pacific	0	0	0
Other Railroads	0	0	33,084
TOTAL	17,616	260,920	401,760
<u>Railroad Rates & Revenues:</u>			
Total Railroad Freight Charges	\$252,540	\$4,203,160	\$6,883,752
Average Railroad Charges Per Car	\$1,403	\$1,545	\$1,546
Average Railroad Charges Per Ton	\$14.34	\$16.11	\$17.13
<u>Revenue/Variable Cost Ratios (R/VC)*:</u>			
% Tons: >180% (R/VC) – Excessive Rates?	73.43%	13.60%	40.63%
Tons: ≥180% (R/VC)	12,986	35,480	163,240
Tons: ≥180% and <200% (R/VC)	0	27,880	31,920
Tons: >200% and <300% (R/VC)	12,985	7,600	127,680
Tons: >300% (R/VC)	0	0	3,640
Average R/VC	220%	144%	137%
Tons: Under 180% (R/VC)	4,680	225,440	238,520
% Tons: Under 180% (R/VC)	26.57%	86.40%	59.37%

*Revenue to Variable Cost Ratios (R/VC) are used by the U.S. Surface Transportation Board (STB) to evaluate and measure the profitability and reasonableness associated with railroad freight charges. For example, if a railroad's freight charges are \$2,000 per carload and the variable costs for that movement are \$1,000 per carload, the R/VC would be 200%. In order for a rate to be regarded as potentially excessive, and subject to STB jurisdiction, the R/VC ratio must be equal to or greater than 180%.