

# Soy Transportation Coalition

## Railroad Movement of Soybeans and Soy Products



# ARKANSAS

	<u>Soybeans</u>	<u>Soybean Meal</u>	<u>Soybean Oil</u>
Tons Produced	3,045,600	n/a	n/a
Tons Originated by Railroads	0	20,360	0
% of Tons Moved by Railroads	0.00%	n/a	n/a
Total Rail Carloads	0	240	0
Average Railroad Mileage Haul	---	441	---
<u>Railroads – Tons Originated by:</u>			
BNSF	0	0	0
Canadian National	0	0	0
Canadian Pacific	0	0	0
CSX	0	0	0
Kansas City Southern	0	0	0
Norfolk Southern	0	0	0
Union Pacific	0	20,360	0
Other Railroads	0	0	0
TOTAL	0	20,360	0
<u>Railroad Rates &amp; Revenues:</u>			
Total Railroad Freight Charges	\$0	\$648,080	\$0
Average Railroad Charges Per Car	----	\$2,700	----
Average Railroad Charges Per Ton	----	\$31.83	----
<u>Revenue/Variable Cost Ratios (R/VC)*:</u>			
<b>% Tons: &gt;180% (R/VC) – Excessive Rates?</b>	<b>0.00%</b>	<b>35.75%</b>	<b>0.00%</b>
Tons: ≥180% (R/VC)	0	7,280	0
Tons: ≥180% and <200% (R/VC)	0	3,840	0
Tons: >200% and <300% (R/VC)	0	3,440	0
Tons: >300% (R/VC)	0	0	0
Average R/VC	0%	166%	0%
Tons: Under 180% (R/VC)	0	13,080	0
% Tons: Under 180% (R/VC)	0%	64.24%	0%

\*Revenue to Variable Cost Ratios (R/VC) are used by the U.S. Surface Transportation Board (STB) to evaluate and measure the profitability and reasonableness associated with railroad freight charges. For example, if a railroad's freight charges are \$2,000 per carload and the variable costs for that movement are \$1,000 per carload, the R/VC would be 200%. In order for a rate to be regarded as potentially excessive, and subject to STB jurisdiction, the R/VC ratio must be equal to or greater than 180%.