

Soy Transportation Coalition

Railroad Movement of Soybeans and Soy Products



WISCONSIN

	<u>Soybeans</u>	<u>Soybean Meal</u>	<u>Soybean Oil</u>
Tons Produced	1,676,700	n/a	n/a
Tons Originated by Railroads	194,620	3,600	0
% of Tons Moved by Railroads	11.61%	n/a	n/a
Total Rail Carloads	1,976	40	0
Average Railroad Mileage Haul	546	940	0
<u>Railroads – Tons Originated by:</u>			
BNSF	0	0	0
Canadian National	117,292	3,600	0
Canadian Pacific	0	0	0
CSX	0	0	0
Kansas City Southern	0	0	0
Norfolk Southern	0	0	0
Union Pacific	19,700	0	0
Other Railroads	57,628	0	0
TOTAL	194,620	3,600	0
<u>Railroad Rates & Revenues:</u>			
Total Railroad Freight Charges	\$3,560,440	\$103,640	\$0
Average Railroad Charges Per Car	\$1,802	\$2,591	\$0
Average Railroad Charges Per Ton	\$18.29	\$26.00	\$0
<u>Revenue/Variable Cost Ratios (R/VC)*:</u>			
% Tons: >180% (R/VC) – Excessive Rates?	52.29%	0.00%	0.00%
Tons: ≥180% (R/VC)	101,768	0	0
Tons: ≥180% and <200% (R/VC)	41,840	0	0
Tons: >200% and <300% (R/VC)	50,128	0	0
Tons: >300% (R/VC)	9,800	0	0
Average R/VC	182%	126%	0%
Tons: Under 180% (R/VC)	92,852	3,600	0
% Tons: Under 180% (R/VC)	47.71%	100%	0%

*Revenue to Variable Cost Ratios (R/VC) are used by the U.S. Surface Transportation Board (STB) to evaluate and measure the profitability and reasonableness associated with railroad freight charges. For example, if a railroad's freight charges are \$2,000 per carload and the variable costs for that movement are \$1,000 per carload, the R/VC would be 200%. In order for a rate to be regarded as potentially excessive, and subject to STB jurisdiction, the R/VC ratio must be equal to or greater than 180%.