

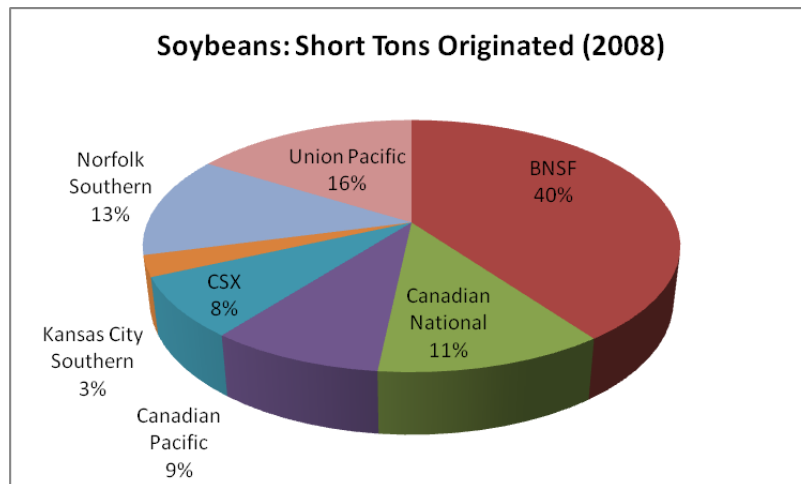
# Soy Transportation Coalition

## Railroad Movement of Soybeans and Soy Products



### Which Railroads Move the Most?

#### Soybeans (Short Tons Originated)

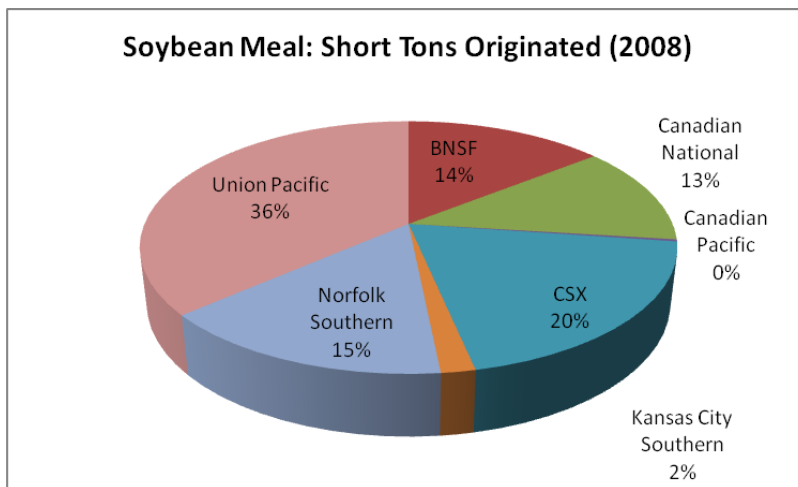


	<u>2006</u>	<u>2007</u>	<u>2008</u>
<b>BNSF Railway</b>			
Short Tons Originated	6,506,888	8,056,998	8,827,180
% Change Per Year	-----	23.82%	9.56%
% Total Class I Tons Originated	36.38%	41.69%	40.03%
<b>Canadian National Railway</b>			
Short Tons Originated	2,201,139	2,202,161	2,565,837
% Change Per Year	-----	0.05%	16.51%
% Total Class I Tons Originated	12.31%	11.39%	11.64%
<b>Canadian Pacific Railway</b>			
Short Tons Originated	1,777,880	2,003,651	1,942,477
% Change Per Year	-----	12.70%	-3.05%
% Total Class I Tons Originated	9.94%	10.37%	8.81%
<b>CSX Transportation</b>			
Short Tons Originated	1,961,515	1,704,479	1,699,889
% Change Per Year	-----	-13.10%	-0.27%
% Total Class I Tons Originated	10.97%	8.82%	7.71%

**Soybeans (Short Tons Originated) - continued**

	<b><u>2006</u></b>	<b><u>2007</u></b>	<b><u>2008</u></b>
<b>Kansas City Southern Railway</b>			
Short Tons Originated	501,809	646,843	594,389
% Change Per Year	-----	28.90%	-8.11%
% Total Class I Tons Originated	2.81%	3.35%	2.70%
<b>Norfolk Southern Railway</b>			
Short Tons Originated	2,559,515	2,652,283	2,868,698
% Change Per Year	-----	3.62%	8.16%
% Total Class I Tons Originated	14.31%	13.72%	13.01%
<b>Union Pacific Railroad</b>			
Short Tons Originated	2,376,546	2,060,444	3,550,998
% Change Per Year	-----	-13.30%	72.34%
% Total Class I Tons Originated	13.29%	10.66%	16.10%
<b>Total Class I Short Tons Originated</b>			
Short Tons Originated	17,885,292	19,326,859	22,049,468
% Change Per Year	-----	8.06%	14.09%
% Total Class I Tons Originated	100.00%	100.00%	100.00%

**Soybean Meal (Short Tons Originated)**

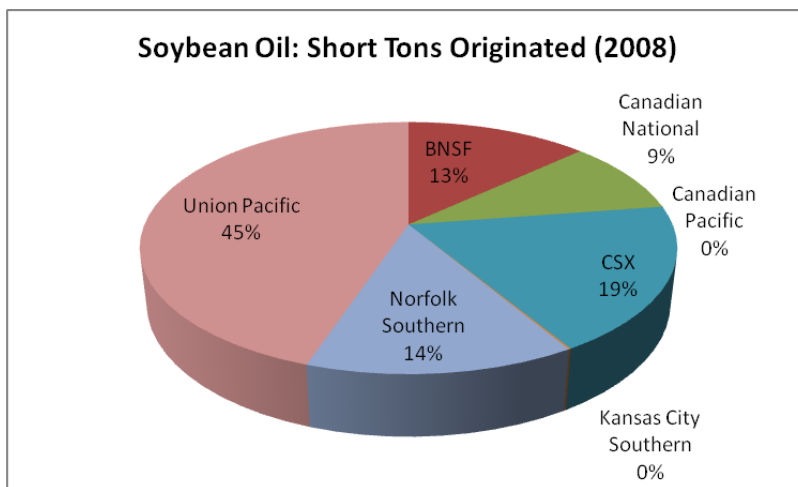


	<b><u>2006</u></b>	<b><u>2007</u></b>	<b><u>2008</u></b>
<b>BNSF Railway</b>			
Short Tons Originated	2,728,516	2,878,374	2,662,350
% Change Per Year	-----	5.49%	-7.51%
% Total Class I Tons Originated	14.55%	14.86%	14.35%
<b>Canadian National Railway</b>			
Short Tons Originated	2,444,478	2,623,971	2,342,411
% Change Per Year	-----	7.34%	-10.73%
% Total Class I Tons Originated	13.03%	13.54%	12.63%

**Soybean Meal (Short Tons Originated) - continued**

	<b><u>2006</u></b>	<b><u>2007</u></b>	<b><u>2008</u></b>
<b>Canadian Pacific Railway</b>			
Short Tons Originated	61,486	29,101	46,455
% Change Per Year	-----	-52.67%	59.63%
% Total Class I Tons Originated	0.33%	0.15%	0.25%
<b>CSX Transportation</b>			
Short Tons Originated	3,532,313	3,733,905	3,606,183
% Change Per Year	-----	5.71%	-3.42%
% Total Class I Tons Originated	18.83%	19.27%	19.44%
<b>Kansas City Southern Railway</b>			
Short Tons Originated	320,102	333,063	322,219
% Change Per Year	-----	4.05%	-3.26%
% Total Class I Tons Originated	1.71%	1.72%	1.74%
<b>Norfolk Southern Railway</b>			
Short Tons Originated	2,488,118	2,515,165	2,811,828
% Change Per Year	-----	1.09%	11.79%
% Total Class I Tons Originated	13.27%	12.98%	15.16%
<b>Union Pacific Railroad</b>			
Short Tons Originated	7,180,138	7,262,266	6,757,651
% Change Per Year	-----	1.14%	-6.95%
% Total Class I Tons Originated	38.28%	37.48%	36.43%
<b>Total Class I Short Tons Originated</b>			
Short Tons Originated	18,755,151	19,375,845	18,549,097
% Change Per Year	-----	3.31%	-4.27%
% Total Class I Tons Originated	100.00%	100.00%	100.00%

**Soybean Oil (Short Tons Originated)**



	<b><u>2006</u></b>	<b><u>2007</u></b>	<b><u>2008</u></b>
<b>BNSF Railway</b>			
Short Tons Originated	848,208	903,860	917,340
% Change Per Year	-----	6.56%	1.49%
% Total Class I Tons Originated	12.05%	12.93%	13.10%
<b>Canadian National Railway</b>			
Short Tons Originated	490,592	677,394	665,488
% Change Per Year	-----	38.08%	-1.76%
% Total Class I Tons Originated	6.97%	9.69%	9.50%
<b>Canadian Pacific Railway</b>			
Short Tons Originated	20,106	8,888	106
% Change Per Year	-----	-55.79%	-98.81%
% Total Class I Tons Originated	0.29%	0.13%	0.00%
<b>CSX Transportation</b>			
Short Tons Originated	1,332,815	1,366,754	1,315,598
% Change Per Year	-----	2.55%	-3.74%
% Total Class I Tons Originated	18.93%	19.55%	18.78%
<b>Kansas City Southern Railway</b>			
Short Tons Originated	6,515	6,956	8,020
% Change Per Year	-----	6.77%	15.30%
% Total Class I Tons Originated	0.09%	0.10%	0.11%
<b>Norfolk Southern Railway</b>			
Short Tons Originated	974,242	921,778	955,775
% Change Per Year	-----	-5.39%	3.69%
% Total Class I Tons Originated	13.84%	13.18%	13.64%
<b>Union Pacific Railroad</b>			
Short Tons Originated	3,369,120	3,106,806	3,142,593
% Change Per Year	-----	-7.79%	1.15%
% Total Class I Tons Originated	47.85%	44.43%	44.86%
<b>Total Class I Short Tons Originated</b>			
Short Tons Originated	7,041,598	6,992,436	7,004,920
% Change Per Year	-----	-0.70%	0.18%
% Total Class I Tons Originated	100.00%	100.00%	100.00%

Class I Railroad – a railroad with an operating revenue exceeding \$346.8 million. Currently, seven railroads are considered as Class I: Burlington Northern Santa Fe, CSX Transportation, Kansas City Southern Railway, Norfolk Southern Railway, and Union Pacific Railroad. Canadian National Railway and Canadian Pacific Railway are also considered Class I due to their significant trackage lines in the United States.